



2X MRC ON ECESSA

- 2X MRC
- Effective for deals closed between October 4 and December 31
- For new customer Ecessa Edge, PowerLink and WANworX sales only - not SLA renewals, upgrades or add-on sales
- 36-month contract required
- Payment terms are the same as standard commission payments. SPIF will be paid upon receipt of first and second month MRC from customer
- Deal registration required through www.ecessa.com/deal-registration/ for deal to qualify
- One engineering call with Ecessa and the end user is required for the deal to qualify
- MRC = monthly recurring charge. Does not include equipment non-recurring charge (NRC), shipping, taxes and other applicable fees